

Sunflower Dryland
Ecofallow, After Wheat, 2 Crops in 3 Yr
15 Cwt/ac Sunflower

Year 2004

Field operations	Times or Qty	Labor	Fuel&		Repairs		Deprec		Total	Your Estimate
			Lube	Pwr	Imp	Pwr	Imp			
1 Spray	1 ac	0.49	0.11	0.07	0.11	0.03	0.09	\$0.90	_____	
2 Spray	1 ac	0.49	0.11	0.07	0.11	0.03	0.09	\$0.90	_____	
3 Spray	1 ac	0.49	0.11	0.07	0.11	0.03	0.09	\$0.90	_____	
4 Spray	1 ac	0.49	0.11	0.07	0.11	0.03	0.09	\$0.90	_____	
5 Plant No-Till	1 ac	2.03	0.63	0.23	1.01	1.32	1.49	\$6.72	_____	
6 Spray	Custom								_____	
7 Combine	1 ac	1.52	1.46	1.65	0.10	6.73	0.99	\$12.45	_____	
8 Truck	Custom								_____	
Total for Field operations		\$5.51	\$2.53	\$2.16	\$1.55	\$8.16	\$2.84	\$22.75	_____	

Materials & Services Item	Oper #	Acres	Quantity/ac	Price\$/unit	Total \$/acre
21-0-0-26s Spray Grade	1	100%	2 lb	0.17 /lb	\$0.34
Landmaster BW Herbicide	1	100%	54 oz	0.13 /oz	\$7.02
21-0-0-26s Spray Grade	2	100%	2 lb	0.17 /lb	\$0.34
Roundup UltraMax Herbicide	2	100%	32 oz	0.39 /oz	\$12.48
21-0-0-26s Spray Grade	3	100%	2 lb	0.17 /lb	\$0.34
28-0-0 Fertilizer	3	100%	60 lb N	0.27 /lb N	\$16.20
Prowl Herbicide	3	100%	2 pt	2.75 /pt	\$5.50
Landmaster BW Herbicide	3	100%	40 oz	0.13 /oz	\$5.20
21-0-0-26s Spray Grade	4	100%	2 lb	0.17 /lb	\$0.34
Roundup UltraMax Herbicide	4	100%	16 oz	0.39 /oz	\$6.24
Prowl Herbicide	4	100%	1.6 pt	2.75 /pt	\$4.40
Sunflower Seed	5	100%	5 lb	2.25 /lb	\$11.25
Aerial Spray Custom	6	30%	1 ac	4.00 /ac	\$1.20
Warrior T Insecticide	6	30%	3.2 oz	2.19 /oz	\$2.10
Haul Grain cwt Custom	8	100%	15 cwt	0.14 /cwt	\$2.10
Total Materials & Services					\$75.05

Total listed costs for Field Operations and Materials & Services					\$97.80
Interest on op.capital	\$87 cash expense @		6.0%	8 mo	3.47
Total Operating Costs and Use Related Depreciation					\$101.27

Overheads including accounting, liability insurance, vehicle cost, office expense					4.00
Management including scouting and crop insurance					10.62
Machinery taxes, housing, insurance & interest	\$128 /acre @			6.5%	8.29
Land real estate taxes and interest	\$30 /acre			1.50 acres	45.00
Total Costs including overheads					\$169.18

Revenue					
Value of Production	_____ 15 Cwt	Sunflower @ \$ _____ /Cwt			_____
		@ \$ _____ /			_____
Program Payment	_____ base x _____	Bu HWY @ \$ _____ /bu x		85%	_____
Total Revenue					_____
Net Revenue = Total Revenue - Total Costs including overheads =					_____