

**Grass Hay Dryland  
Large Round  
2 Ton/ac Grass Hay**

**Year 2004**

| Field operations                  | Times or Qty | Labor  | Fuel& Lube | Repairs Pwr Imp | Deprec Pwr Imp | Total          | Your Estimate |
|-----------------------------------|--------------|--------|------------|-----------------|----------------|----------------|---------------|
| 1 Spread,Fert.                    | 1 ac         | 0.78   | 0.28       | 0.11 Incl       | 0.04 Incl      | \$1.21         | _____         |
| 2 Swath/Cond Hay                  | 1 ac         | 1.23   | 0.62       | 0.25 0.98       | 0.37 1.10      | \$4.55         | _____         |
| 3 Lg Rd Bale                      | 2 ton        | 1.64   | 0.44       | 0.20 0.42       | 1.12 3.11      | \$6.93         | _____         |
| 4 Move Lg Rd                      | 2 ton        | 1.78   | 0.66       | 0.20 0.02       | 1.12 0.13      | \$3.91         | _____         |
| <b>Total for Field operations</b> |              | \$5.43 | \$2.00     | \$0.76 \$1.42   | \$2.65 \$4.34  | <b>\$16.61</b> | _____         |

| Materials & Services Item | Oper # | Acres | Quantity/ac | Price\$/unit | Total \$/acre |
|---------------------------|--------|-------|-------------|--------------|---------------|
| 46-0-0 Fertilizer         | 1      | 100%  | 35 lb N     | 0.29 /lb N   | \$10.15       |
| 11-52-0 Fertilizer        | 3      | 100%  | 15 lb       | 0.13 /lb     | \$1.95        |
| Twine Lg Rd Other         | 3      | 100%  | 2.7 bale    | 0.49 /bale   | \$1.32        |

**Total Materials & Services \$13.42** \_\_\_\_\_

**Total listed costs for Field Operations and Materials & Services \$30.03** \_\_\_\_\_

Interest on op.capital \$23 cash expense @ 6.0% 8 mo 0.92 \_\_\_\_\_

**Total Operating Costs and Use Related Depreciation \$30.95** \_\_\_\_\_

**Overheads** including accounting, liability insurance, vehicle cost, office expense **1.00** \_\_\_\_\_

**Management including scouting and crop insurance 9.82** \_\_\_\_\_

**Machinery taxes, housing, insurance & interest** \$109 /acre @ 6.5% **7.06** \_\_\_\_\_

**Land real estate taxes and interest** \$30 /acre 1.00 acres **30.00** \_\_\_\_\_

**Total Costs including overheads \$78.83** \_\_\_\_\_

**Revenue**

Value of Production \_\_\_\_\_ 2 Ton Grass Hay @ \$ \_\_\_\_\_ /Ton \_\_\_\_\_

Program Payment \_\_\_\_\_ base x \_\_\_\_\_ Bu HWY @ \$ \_\_\_\_\_ /bu x 85% \_\_\_\_\_

**Total Revenue** \_\_\_\_\_

**Net Revenue = Total Revenue - Total Costs including overheads =** \_\_\_\_\_